Vacation Village Condominium Association, Inc.

Financial Statements and Supplementary Information

December 31, 2017

Cole & Associates, LLC

Certified Public Accountants_

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Certified Public Accountants

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Vacation Village Condominium Association, Inc.

To the Board of Directors:

We have reviewed the accompanying financial statements of Vacation Village Condominium Association, Inc., which comprise the balance sheet as of December 31, 2017 and the related statements of revenues, expenses, and changes in fund balance and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Association management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion on the Financial Statements

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the information about future major repairs and replacements of common property on page 11 be presented to supplement the basic financial statements. Such information, although not a required part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting and for placing the basic financial statements in an appropriate operational, economic, or historical context. Such information is the responsibility of management. We have not audited or reviewed the required supplementary information and do not express an opinion, a conclusion, nor provide any assurance on it.

Supplementary Information

The accompanying supplementary comparison schedules on pages 12 - 13 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management. We have compiled the the supplementary information in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We have not audited or reviewed the supplementary information and we do not express an opinion, a conclusion, nor provide any assurance on it.

Cole & Associates, CPA, LLC

+ Associate, LAG

Certified Public Accountants

February 7, 2018

BALANCE SHEET

DECEMBER 31, 2017

	C	Operating Fund	Re	placement Fund	Rental perations	 Total
ASSETS: Cash Assessments receivable (Note 3) Prepaid expenses Investments in CD's	\$	32,903 55,268 32,075	\$	154,369 - - 110,254	\$ 1,513 - - -	\$ 188,785 55,268 32,075 110,254
TOTAL ASSETS	\$	120,246	\$	264,623	\$ 1,513	\$ 386,382
LIABILITIES:						
Accounts payable and accrued expenses Payroll liabilities Other liabilities Prepaid assessments	\$	32,655 2,042 950 11,891	\$	-	\$ 4,853	\$ 37,508 2,042 950 11,891
TOTAL LIABILITIES		47,538		/ 	4,853	52,391
FUND BALANCE	<u> </u>	72,708 120,246	\$	264,623 264,623	 (3,340) 1,513	\$ 333,991 386,382
TOTAL LIABILITIES AND FUND BALANCE	Ψ	120,240	Ψ	201,020	 ,,010	 333,332

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES FOR THE YEAR ENDED DECEMBER 31, 2017

	Operatir Fund	ng Re	placement Fund		Rental perations		Total
REVENUE:	7.4400					-	
Assessment income	\$ 496,9	76 \$	121,600	\$	_	\$	618,576
Laundry income	15.4		-	Ψ	(10,721)	Ψ	4,740
Cable TV income	45,0		-		(10,72.1)		45,005
Clubhouse & beach house rental	10,8		-		_		10,894
Rental income	13,6		-		559,626		573,276
Interest income		36	1,805		-		2,041
Other income	7,5		-				7,560
TOTAL REVENUE	589,7		123,405		548,905		1,262,092
EXPENDITURES:							
Accounting & legal	17,7	68	(-				17,768
Advertising & website	,	-	1-1		1,130		1,130
Bad debt	7,0	00	_		E		7,000
Building repairs & maintenance	40,9	44	:=		24,334		65,278
Clubhouse maintenance	1:	50	84		-		150
Consulting		_	-		1,536		1,536
Contract grounds maintenance	60,6	15	:-		884		61,499
Employee benefits	16,60	63	-		3,604		20,267
Insurance	54,2	11	:=		3,717		57,928
Janitorial		_	-		8,516		8,516
Licenses, permits & taxes	5,1		-		740		5,882
Management fees	11,58		-		-		11,580
Management payroll	81,99		-		*		81,999
Office & other expenses	17,53		-		47,253		64,791
Other grounds maintenance	56,94		-		1,520		58,467
Other pool maintenance	13,09		=:		(= 1)		13,092
Payroll expense	143,24		-		116,786		260,028
Pest control	22,05	54	-		2,450		24,504
Rental unit expenses		-	-		365,958		365,958
Safety & security	24		-				249
Trash removal	96		_				969
Utilities	153,86		-		4,901		158,768
Vehicle expense	2,02	29	407.000		3,581		5,610
Reserve expenditures	700.05		107,860			-	107,860
TOTAL EXPENDITURES	706,05		107,860		586,910		1,400,829
REVENUE IN EXCESS OF EXPENDITURES	(116,27		15,545		(38,005)		(138,737)
FUND TRANSFERS	50,80		(50,803)		(E)		1 1 1 1 1
BEGINNING FUND BALANCE	138,18	32	299,881		34,665		472,728
ENDING FUND BALANCE	\$ 72,70	8 \$	264,623	\$	(3,340)	\$	333,991

STATEMENT OF CASH FLOWS

	Operating Fund	Replacement Fund	Rental Operations
CASH FLOWS FROM OPERATING ACTIVITIES:		-	
Assessment fees collected	\$ 489,210	\$ 121,600	\$ -
Rental income collected	13,650	-	559,626
Interest received	236	1,805	-
Laundry income	15,461	_	(10,721)
Cable TV income	45,005	i.e	-
Clubhouse & beach house rental	10,894	7=	-
Other income	7,560	-	-
Cash paid for operating expenses	(690, 149)	()	(588,995)
Replacement expenses paid	# 1	(115,236)	
Net cash provided (used) by operating activities	(108,133)	8,169	(40,090)
CASH FLOWS FROM INVESTING ACTIVITIES:		W. 12 - 12 - 12 - 12 - 12 - 12 - 12 - 12	
Reinvested interest/dividends	-	(1,032)	-
Fund transfer	50,803	(50,803)	
Net cash provided (used) by investing activities	50,803	(51,835)	-
NET CHANGE IN CASH	(57.330)	(43,666)	(40.090)
CASH AND CASH EQUIVALENTS - Beginning of Year	90,233	198,035	41,603
CASH AND CASH EQUIVALENTS - End of Year	\$ 32,903	\$ 154,369	\$ 1,513

STATEMENT OF CASH FLOWS

	Operating Fund	Replacement Fund	Rental Operations		
RECONCILIATION OF EXCESS OF REVENUES OVER EXPENDITURES TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		:			
Excess of revenue over expenditures Adjustment to reconcile excess of revenue over expenditures to net cash provided by operating activities:	\$ (116,277)	\$ 15,545	\$ (38,005)		
Bad debt expense	7,000				
(Increase) decrease in: Assessments receivable Prepaid expenses	(14,064) 3,193	-	- 150		
Increase (decrease) in: Accounts payable and accrued expenses Payroll liabilities Prepaid assessments Net cash provided (used) by operating activities:	10,675 2,042 (702) (108,133)	(7,376)	(2,235)		
CASH FLOWS FROM INVESTING ACTIVITIES: Reinvested interest/dividends Fund transfer Net cash provided (used) by investing activities:	50,803 50,803	(1,032) (50,803) (51,835)	-		
NET CHANGE IN CASH	(57,330)	(43,666)	(40.090)		
CASH AND CASH EQUIVALENTS - Beginning of Year	90.233	198.035	41,603		
CASH AND CASH EQUIVALENTS - End of Year	\$ 32,903	\$ 154,369	\$ 1,513		

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Vacation Village Condominium Association, Inc. (the "Association") is incorporated in the State of Florida. The Association is responsible for the operation and maintenance of the common property within the development. The development consists of 193 residential units located in Lake County, Florida.

Financial Statements

The accompanying financial statements were prepared pursuant to the requirements of Florida Statutes and the American Institute of Certified Public Accountants.

Fund Accounting

The Association presents its financial statements on the accrual basis using fund accounting. The financial statements are therefore segregated into funds based upon different funding policies established for operating and capital expenditures.

The Operating Fund reflects the maintenance assessments paid by unit owners to meet the regular, recurring costs of operations. Expenditures from this fund are limited to those connected with daily operations.

The Replacement Fund is composed of capital assessments paid by unit owners to fund future replacements and major repairs. Expenditures from this fund are typically restricted to those items for which assessments were specifically collected. Interest earned on replacement funds remains in the Replacement Fund and may only be expended for components previously funded.

The Rental Operations division is used to segregate the cash, receivables and liabilities associated with the Vacation Village Resort from the regular operating fund.

Revenue Recognition

Regular assessments to members are recognized as revenue during the period for which they are assessed. Assessments received in advance of this period are reported as prepaid assessments on the balance sheet.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, cash equivalents include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Real and Common Area Property

The Association capitalizes all property and equipment to which it holds title or has other evidence of ownership. Real and common area property acquired from the developer is not capitalized in the Association's financial statements, as it is owned by the individual unit owners in common and not by the Association. As a result, improvements made to the real property and common areas are expensed as incurred.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

Concentrations of Risk

The Association maintains cash balances at several banks. Deposits at banks are insured by the Federal Deposit Insurance Corporation up to \$250,000. As of December 31, 2017, the uninsured portion of cash balances is \$0.

The Association has obtained insurance coverage for damages covered by windstorm. The Association would be responsible for losses up to the amount of the deductible and has the right to increase regular assessments, levy a special assessment or delay repairs until adequate funds are available.

Commitments and Contingency

The Association has entered into various short-term contractual agreements with outside vendors and service providers to maintain its common property and to administer the Association. These contracts have different expiration dates and renewal terms.

Subsequent Events

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through the date that the financial statements were issued.

The Association delayed repairs for damages caused by Hurricane Irma until 2018 when insurance proceeds were received.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE 2: RESERVE FOR MAJOR REPAIRS AND REPLACEMENTS

The Association's governing documents, as well as Florida Statutes, require funds to be accumulated for future major repairs and replacements. The funds are segregated and are not generally available for expenditures for normal operations.

Florida statutes require disclosure of the amount of annual funding required to fully fund each reserve account over the remaining useful life of the applicable assets. This calculation is presented in the Supplementary Information on Future Repairs and Replacements based upon estimates of replacement values and remaining lives as discussed below.

In December 2015, the Association contracted a professional reserve study, which estimated the remaining useful lives and current replacement costs of common property components. Estimates were based on professional judgment, which may include contractor estimates for major components. The Association is funding for major repairs and replacements over the remaining useful lives, and considering amounts previously accumulated in the replacement fund.

Actual expenditures, however, may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet future needs. If additional funds are needed, however, the Association has the right to increase regular assessments or levy special assessments, or it may delay major repairs and replacements until funds are available.

The following table presents significant information about the components of common property:

COMPONENT	BALANCE 12/31/16	FUNDING DURING YEAR	INTEREST & OTHER INCOME	CHARGES TO FUND	TRANSFERS	BALANCE 12/31/17
Pooled	299,881	121,600	1,805	(107,860)	(50,803)	264,623
TOTAL	\$ 299,881	\$ 121,600	\$ 1,805	\$(107,860)	\$ (50,803)	\$ 264,623

NOTE 3: MEMBER ASSESSMENTS

Association members are subject to assessments to provide funds for the Association's operating expenses, future capital acquisitions, and major repairs and replacements. Association expenses are allocated on a pro-rata basis by percentage of ownership as established by the Association's Declaration. Assessments receivable at the balance sheet date represent fees due from unit owners. It is the Association's policy to retain legal counsel and place liens on the property of delinquent homeowners. Assessments that have been deemed to be uncollectible as of the report date have been charged to bad debts. The allowance for uncollectible accounts is \$33,500 on December 31, 2017.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE 4: INCOME TAXES

Associations may be taxed as homeowners' associations or as regular corporations. In 2017, the Association elected to be taxed as a regular corporation due to the rental program proceeds. As a regular corporation, membership income is exempt from tax if certain elections are made, and the Association is taxed only on its nonmembership income, such as interest income, at regular federal and state corporate rates. Income tax expense was \$0 for the year then ended.

NOTE 5: RENTAL OPERATIONS DIVISION

The Association operates a service for owners choosing to rent their units when not in use. The Association maintains separate financials for the service in order to properly allocate the expenses related specifically to the rental of units from the management of the Association.



SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS (UNAUDITED)

December 31, 2017

In December 2015, the Association contracted a professional reserve study, which estimated the remaining useful lives and current replacement costs of common property components. Estimates were based upon professional judgment, which may include contractor estimates for major components. Florida statutes require disclosure of the amount of the annual funding required to fully fund each reserve account over the remaining useful life of the applicable asset.

The following is based on the estimate provided by the Association and presents significant information about the components of common property:

COMPONENT	ESTIMATED REMAINING USEFUL LIFE (YEARS)	ESTIMATED CURRENT REPLACEMENT COST	REPAIRS / REPLACEMENTS 2017	Fl	2018 ATUTORY JNDING QUIRED
Roofs	5	\$ 868,075	\$ -	\$	_
Paving	0 - 13	240,110			-
Site improvement	0 - 32	124,885	-		-
Pool	0 - 16	152,500	-1		
Mailbox replacement	2	24,125	-		-
Common area interiors	0 - 4	165,462	- 2		-
Deck	22	8,600			-
Equipment	1 - 16	82,200			
Mechanical / HVAC	-	10,350	-		-
Painting	1 - 3	250,945	1-		
Recreational amenities	0 - 7	23,240	1 <u>4</u>		-
Seawall - lake	11	41,965	-		-
Tennis court	1 - 18	23,844	12		-
Pooled	2 4		264,623		185,299
TOTAL		\$ 2,016,301	\$ 264,623	\$	185,299

SUPPLEMENTARY INFORMATION - STATEMENT OF REVENUES AND EXPENDITURES ACTUAL TO BUDGET (UNAUDITED)

				Ор	erating Fu	nd		
		Actual			Budget			Variance
REVENUE:	-		-			_		
Assessment income Laundry income Cable TV income Clubhouse & beach house rental Rental income Interest income Other income	\$	618,576 15,461 45,005 10,894 13,650 236 7,560		\$	618,576 15,000 63,570 25,200 12,600 - 1,440		\$	461 (18,565) (14,306) 1,050 236 6,120
TOTAL REVENUE		711,382			736,386			(25,004)
EXPENDITURES:	- Banking and Control						1)	
Accounting & legal		17,768			14,900			2,868
Bad debt		7,000			35,000			(28,000)
Building repairs & maintenance		40,944			30,000			10,944
Clubhouse maintenance		150			5,000			(4,850)
Contract grounds maintenance		60,615			50,400			10,215
Employee benefits		16,663			20,300			(3,637)
Insurance		54,211						54,211
Licenses, permits & taxes		5,142			2,062			3,080
Management fees		11,580			11,580			-
Management payroll		81,999			65,000			16,999
Office & other expenses		17,538			13,000			4,538
Other grounds maintenance		56,947			42,500			14,447
Other pool maintenance		13,092			5,000			8,092
Payroll expense		143,242			150,000			(6,758)
Pest control		22,054			30,000			(7,946)
Safety & security		249			1,000			(751)
Trash removal		969			400.044			969
Utilities		153,867			138,044			15,823
Vehicle expense		2,029			1,000			1,029
Reserve funding		121,600			121,600			1537
TOTAL EXPENDITURES		827,659	La.	-	736,386			91,273
EXPENDITURES IN EXCESS OF REVENUE	\$ ((116,277)		\$	-		\$	(116,277)

SUPPLEMENTARY INFORMATION - STATEMENT OF REVENUES AND EXPENDITURES ACTUAL TO PRIOR YEAR (UNAUDITED)

			Ор	erating Fund		
		2017		2016	١	/ariance
REVENUE:						
Assessment income Laundry income Cable TV income Clubhouse & beach house rental Rental income Interest income Other income	\$	618,576 15,461 45,005 10,894 13,650 236 7,560	\$	578,220 14,011 56,570 10,218 11,150 514 4,868	\$	40,356 1,450 (11,565) 676 2,500 (278) 2,692
TOTAL REVENUE		711,382	*	675,551		35,831
EXPENDITURES:						
Accounting & legal		17,768		22,257		(4,489)
Bad debt		7,000		11,400		(4,400)
Building repairs & maintenance		40,944		19,902		21,042
Clubhouse maintenance		150		17,557		(17,407)
Contract grounds maintenance		60,615		48,450		12,165
Depreciation		* - a = #5		486		(486)
Employee benefits		16,663		15,330		1,333
Insurance		54,211		55,770		(1,559)
Licenses, permits & taxes		5,142		6,343		(1,201)
Management fees		11,580		11,580		100 Na
Management payroll		81,999		82,256		(257)
Office & other expenses		17,538		35,970		(18,432)
Other grounds maintenance		56,947		31,027		25,920
Other pool maintenance		13,092		6,296		6,796
Payroll expense		143,242		121,542		21,700
Pest control		22,054		-		22,054
Safety & security		249		249		-
Trash removal		969				969
Utilities		153,867		138,015		15,852
Vehicle expense		2,029		522		1,507
Reserve funding		121,600	-	141,735		(20, 135)
TOTAL EXPENDITURES		827,659	Non-reconstructiva porte PO	766,687		60,972
EXPENDITURES IN EXCESS OF REVENUE	\$ ((116,277)	\$	(91,136)	\$	(25,141)